



PHILIPS INTERNATIONAL

MERGERS & ACQUISITIONS

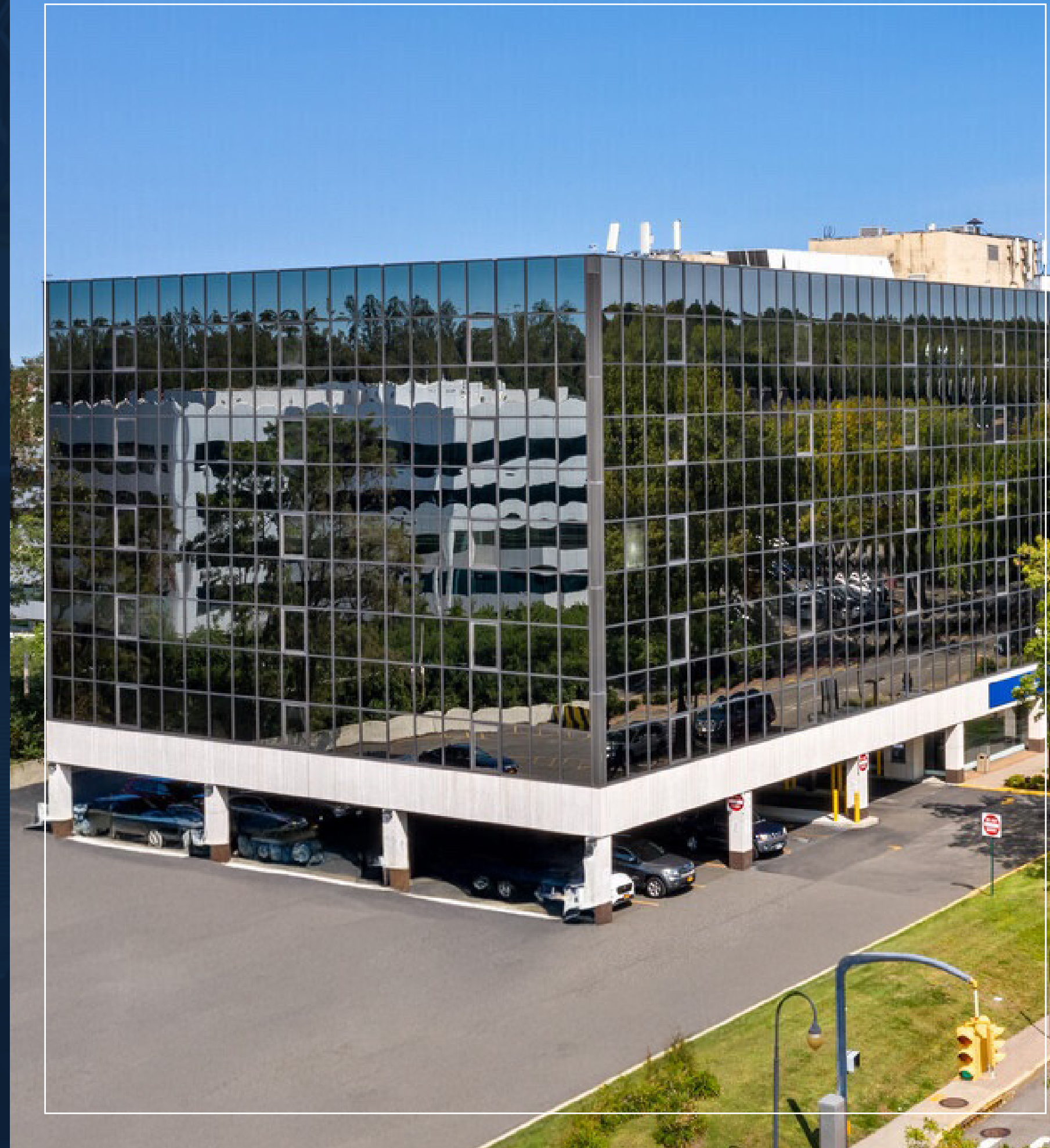
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WHO WE ARE

Philips International, with four decades of success in real estate, has transformed into a diversified investment firm focused on acquiring and growing companies across various sectors, while continuing to expand its property portfolio.



INVESTMENT STRATEGY



We are seeking out Lower Middle Market U.S.-based companies demonstrating strong potential for sustainable growth and long-term value creation.



Our investment approach emphasizes flexibility and collaboration, working closely with existing management teams while bringing substantial financial market and M&A expertise to each investment.



Philips International pursues a buy-and-build strategy that creates value through strategic acquisitions and operational enhancement.



Traditional private equity models favor short-term investments while we prefer long-term investment horizons that prioritizes sustainable value creation.

Philips International drives value through technology modernization, expanded distribution channels, and operational efficiency improvements, targeting EBITDA growth within 18 months post-acquisition.

STRATEGIC FRAMEWORK

Our initial investment process includes a comprehensive analysis of:

- + Current economic conditions
- + Target industry dynamics and sub-sectors
- + Competitive landscape assessment
- + Development of a detailed investment thesis
- + Strategic identification of potential opportunities

Philips International's strategic fit includes Lower Middle Market companies whose core business aligns generally, but not exclusively, with healthcare, technology, energy, and manufacturing primarily focused on cash flow generation followed by high growth opportunities. These companies typically possess:



We focus on companies with strong leadership teams that can remain post-acquisition; a growth and efficiency-driven culture; a focus on maximizing cash flow and innovation; and a commitment to the founder's vision. Philips International supports these businesses through flexible capital structures and sophisticated risk management approaches.



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OUR COMPANY

Active in 17 States: Philips International's nationwide presence spans the Eastern Seaboard, Gulf Coast, and key growth markets, allowing the company to leverage regional expertise while providing national resources to acquired companies.

Strategic Growth Plan: We maintain a disciplined acquisition pace ensuring that each company gets the attention and resources needed to maximize growth.



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